

SACRAMENTO ASSOCIATION OF HEALTH UNDERWRITERS

Board of Directors Meeting

April 20, 2016

9:30 AM

Citrus Heights Community Center

6300 Fountain Square Drive, Citrus Heights, CA 95621

MINUTES

Attending: Alexis DeVorss; Marcy McCulloch; Helen Ornellas; Ned Schaut; Samantha Siders

Absent: Lauren Bayha; Teri Blake; : David Brabender; Brad Davis; Lisa Hutcherson Cerrina Jensen;; Carolyn Lewis; Liz Mack; Jennifer Mason; Sam Rumbaugh;

Staff: Jeannie Bruins

The meeting was called to order at 9:40 a.m. but a quorum was not established

President's Report – Cerrina Jensen

- The March minutes were deferred to next month.

Treasurer's Report - Brad Davis by Jeannie Bruins

- The financial report for March was given. Acceptance of the financial statement is deferred to the following board meeting.

Committee Reports – Votes or Decisions to be made. Some committee reports were provided in advance of the board meeting

- **Executive –Mary McCulloch**
 - Ned reported that his board is lined up. He is planning the retreat and his budget meeting with Brad Davis and Jeannie Bruins.
 - Jeannie gave an overview of the executive committee meeting
- **Community Relations – Liz Mack**
 - No report due to absence
 - Scott Gilroy will take donated business clothes at the lunch for the needy
- **Membership –Lisa Hutcherson by Jeannie Bruins**
 - In Lisa's absence, Jeannie distributed the membership report for March for board member review.
 - Marcy reviewed the member survey results
 - 13 new members joined in March
 - Reviewed mentor outreaches
- **Legislative – David Brabender**
 - No report due to absence
- **PAC – Carolyn Lewis**
 - No report due to absence
 - Marcy noted SAHU is giving a CAHU-PAC donation at the Capitol Summit and a HUPAC donation at the NAHU conference
- **Media – Jennifer Mason**
 - No report due to absence
- **Awards & Recognition – Helen Ornellas**
 - Pace Setter has been submitted.
 - The committee sill start on the CAHU awards in May

- NAHAU awards submitted include Pace Setter, Media, Presidential Award, Robert Osler Education Award
- **Communication – Teri Blake**
 - No report due to absence
- **Vanguard Council – OPEN**
 - No report due to vacant position
- **Programs & Professional Development–Alexis DeVorss, Sam Rumbaugh**
 - The plans for the Business Development Expo are ongoing. There will be a meeting after today’s lunch
 - Alexis gave an update of future speakers for the next term
 - The Medicare Summit is planned for August 4 at the Marriot in Walnut Creek. Cal Broker is doing the marketing, Alexis was selected to chair the event
- **Executive Director’s Report - Jeannie Bruins**
 - A written report was submitted
 - The past and future calendar was reviewed
 - Upcoming events include:
 - April 20 Membership Lunch
 - May 17-18 Capitol Summit
 - May 23 Golf Tournament
 - June 16 Business Development Expo
 - June 26-29 NAHU Conference
 - Past events include:
 - March 16 Membership lunch
 - March 16 Ethics courses with 3 CE units
- **New Business**
 - Helen has a topic for presentation that she will discuss with Alexis, including being a consultant to clients

Adjourn 10:30 AM

Date and venue of the next board meeting to be determined.

Respectfully Submitted,
Jeannie Bruins, Recorder