SACRAMENTO ASSOCIATION OF HEALTH UNDERWRITERS

**SAHU Board of Directors Meeting**

02/10/2022

10:00AM

Zoom

Meeting Start: 10:00AM

Meeting End 10.50AM

# **Agenda**

**Call to Order – *Carmen Perea***

* ***Record attendance: Carmen Perea, Sam Siders, Brian Christy, Rosamaria Marrujo, Lissette Rosenberg, , Angie Caruso, Andy Fullerton, Mariette Lasley, Danny Langarica, Josh Keller, Kerri Sanford,. Dylan Ausherman. Helen Ornellas*** 
  + ***Absence- Patricia Rodriguez, Michael Saab, Michele Meder, David Fear Jr***
* ***Approve Minutes : Motion – Carmen Perea – Second- Danny Langarica – Passed***
* ***Treasurer – Andy Fullerton – Motion to Accept- Mariette Lasley- Second- Danny Langarica. Accepted – Passed*** 
  + Review P&L- 01/2022
  + Balance Sheet – 1/2022
* ***Presidents Items for Review:*** 
  + ***Guest – CAHIP PAC Chair – Craig Gussin: Talk about CAHIP PAC- Asked for SAHU Board to sign up for monthly cont..***
  + CAHU name change to CAHIP - California Association of Health Insurance Professionals – ***Carmen Talk about this. Move forward in 2022-2023.***
  + Sponsorships - Board ***help needed and reviewed.***
  + SAHU Board Members – Complete Training- ***YES***
  + SAHU Board 2022-2023 Board selections/nominations - application request email- January 1st- March – Post Slate- Votes if needed. All done by May if possible. ***Working***
  + Where are we at with Pacesetter and any other awards we’re targeting? Working
* ***Helen***
  + ***Crab Feed Update 4-8-2022 – Tickets, Raffle, Live Auction. - Reviewed and need Volunteers day and night of.***
  + ***SAHU Golf- First meeting pending in March.***
  + ***Vanguard – Danny Axe Event – Everything posted on SAHU Web-Site under Events with flyers.***
  + ***SAHU Expo- Josh Keller to move forward- Date Pending 7-28-2022.***
* ***SAHU Chair Review:***
  + ***Communications- Rosamaria asked Listed to tag everyone on SS Media for the Crab Feed.***
  + ***Community Service- Food Drive – Joey’s Locker – Vanguard Event in May more information to come.***
  + ***Media Relations- Continuing to post for all events and looking for support on SS Media for everyone to tag, like and forward. Crab Feed ticket process –Sponsorship and Live Auction.***
  + ***Programs- NA***
  + ***Awards- Working on Pacesetters***
  + ***Membership-NO new members***
  + ***Membership Retention-. N/A***
  + ***Carrier Relations- Sending information on Crag Feed to Brokers and talking to them in person and over the phone.***
  + ***DEI- - Update – Speaker Meeting 4-20-2022- Everything moving forward.***
  + ***Vanguard- Sponsor’s needed main event sponsor.***
  + ***Professional Development- NA***
  + ***Medicare- Committee Meeting completed***
* ***Leg – Leg Bill review- Dave Fear Jr $400 for air faire- Dave Fear Jr. Motion made for Air Faire for David Fear Jr for CAHIP Bill Review up to $400- Carmen Perea- 2nd- Mariettee Lasley- Passed.***
* Calendar 2021-2022: **Updated**
* **Calendar Dec -2021 -July 2022- Work In Progress.**
* February – Coffee Chat 2-16-2022
* March – Leg Update - Legislative Update – Dawn McFarland 3-23-2022
* April – Virtual     DEI Speaker Panel – Crab Feed 4-8-2022
* May – no meeting.  In Person Golf Tournament 5-20-2022
* June – Virtual- 2022-2023 SAHU Board Retreat and Induction – Vanguard- Need Speaker Still
* July- in Person Biz Expo

**Review Calendar –Carmen**

* + **Past Events within last 30 Days**
  + **Speaker Meeting – Jan 19th – Emerging Benefits**

**Future Events within next 60 days**

* February – Coffee Chat 2-16-2022 Carmen Perea and David Fear Jr.
* March – Leg Update - Legislative Update – Dawn McFarland 3-23-2022
* April – Virtual     DEI Speaker Panel – Crab Feed 4-8-2022
* May – no meeting.  In Person Golf Tournament 5-20-2022 – Vanguard Axe Throwing 5-26-2022
* June – Virtual- 2022-2023 SAHU Board Retreat and Induction – Speaker needed
* July- in Person Biz Expo Pending date 7-28-2022

**New Business**

**Old Business –**