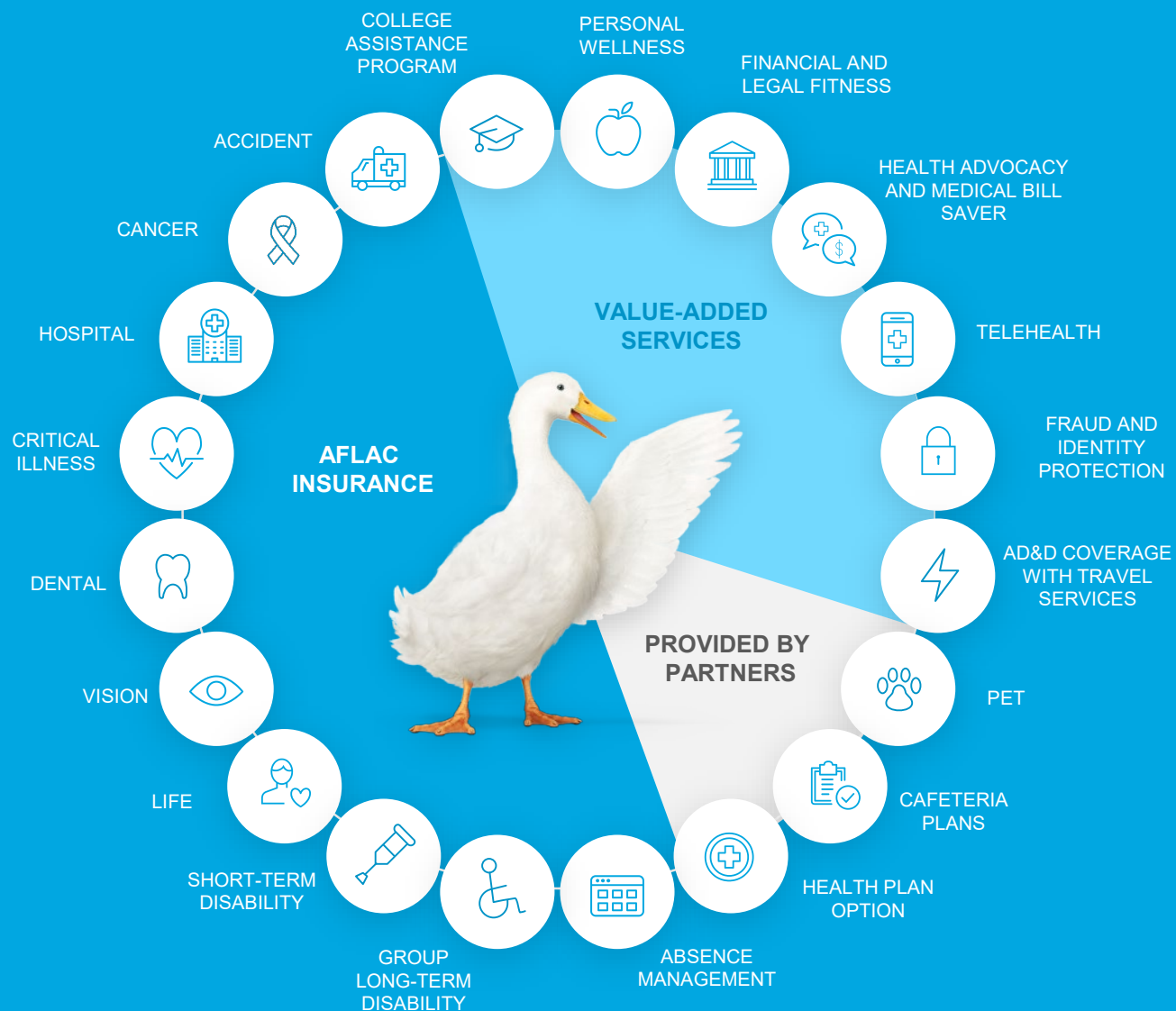


Flex your offer to fit **any case.**



A **total non-medical** solution to your clients while delivering value in a way that is unmatched.



Ability to cover **any size** employer from three to over 350,000 lives as well as **different types of workers** – W2 or 1099.

OUR SOLUTIONS



VOLUNTARY BENEFITS

- › New product delivery & innovation
- › Service optimization & customized account management
- › Enrollment expertise, options, tools, & partnerships



DENTAL & VISION

- › Network expansion
- › Dental recruitment guarantees
- › Matched coverage + enhanced benefits
- › Dental differentiators & advantages
- › Vision member out-of-pocket savings



LIFE, ABSENCE & DISABILITY

- › High-touch, tailored Life & Absence solutions for large employers
- › Personalized care in every interaction
- › Exceptional, result-focused service
- › Industry-leading, cloud-based technology



TECHNOLOGY

- › Enhanced connectivity with market partners
- › Platform support & strategy model
- › Technology consultant partnerships
- › Preferred carrier by 12 platforms

Aflac®

A total non-medical solution for your clients while delivering value in a way that is unmatched



PREMIER BROKER BENEFITS

- › Preferred compensation plans, dependent on product & situs
- › Dedicated client service team specialists
- › Assigned sales executives & tech experts
- › Senior leadership prioritized focus



NEW & TRENDING

- › Claims simplification & enhancements
- › Aflac Pet Insurance powered by Trupanion
- › TechConnect
- › DE&I Broker Forum



STATS & FACTS

- › #1 in supplemental health insurance sales in the U.S. ¹
- › 1st carrier vendor awarded as paid leave administrator for statutory program ²
- › Brand recognition: 82% of consumers



CORPORATE INITIATIVES

- › Initiatives & commitments to help in closing the care gap
- › Nonprofit cause contributions
- › Award-winning & widely recognized
- › History of diversity, equity, & inclusion culture

¹ | Eastbridge Consulting Group, "U.S. Voluntary/Worksite Sales Report: Carrier Results 2020.

² | Aflac internal document: IMAP, Consumer quarterly tracking study, Q2 2021.

