



COVERED CALIFORNIA
SMALL BUSINESS

a partnership that pays

**BONUS PROGRAM - COVERAGE EFFECTIVE:
JULY 1, 2022 TO JANUARY 1, 2023**

Earn even more for offering your clients California's most comprehensive access to doctors and hospitals:

- ✓ **Full Network PPOs***
 - Blue Shield
 - Health Net
- ✓ **HMO offerings from***
 - Blue Shield
 - Kaiser Permanente
 - Sharp Health Plan
- ✓ **NEW! CCSB offers 4-tier selection**
- ✓ **Single bill**
- ✓ **Covers enrollments across all CCSB Carriers**

EARN EXTRA WHEN YOU SELL NEW SMALL GROUPS

Group Size (Enrolled Employees)	Incentive Earned
51 - 100	\$ 8,000
26 - 50	\$ 4,000
16 - 25	\$ 2,000
6 - 15	\$ 1,000

Contact your local Covered California for Small Business sales representative to learn why we're growing and how we can help build your business! An increasing number of agents and their clients are glad they did.

CoveredCA.com/ForSmallBusiness
844.332.8384

Some Key Rules:

1. Applies to new to Covered California for Small Business (CCSB) groups with initial effective dates of 07/1/22, 08/1/22, 09/1/22, 10/1/22, 11/1/22, 12/1/22 and 1/1/23
2. Bonuses will be calculated on number of subscribers (employees) in effect for the first effective month of the policy as determined by CCSB.
3. No pro-ration of target values will take place.
4. Business written through partnering General Agencies qualifies.
5. Covered California intends to issue incentive payments forty-five (45) days following the ninety (90) day requirement outlined in Section D(1)(b) of Exhibit F. Covered California may modify its payment schedule at any time.

For a complete list of the program rules go to:

<http://www.coveredca.com/agents/become-an-agent-for-small-business/CCSB-agents/>



*Insurance companies vary by region and are subject to change.