

Let's Conquer the Large Group Market.

Assisting you with finding, presenting, and closing more Large Group sales.

Our Large Group Quote Advantage



Quoting

We submit complete and thorough information to carriers to **improve rating accuracy**. Our one-team approach ensures you of a proposal that offers the best options for your client's business and employees.



Quote Analysis

A single-page snapshot that shows you and your client the **carriers quoted and savings offered** by staying or moving from your client's current plan.



Custom Presentations

Each Large Group quote is **completely custom** and includes your logo, contact information, and benchmarking on programs that could be important to your Large Group clients.



Top Carriers

Our outstanding carrier relationships give us the unique ability to **negotiate on your behalf**, which gives you a huge leg up on the competition.



Enrollment Help

We'll set you up by supplying printed materials and **helping you present** (including bilingual enrollers in California). Count on us for anything you need to get your Large Group quoted and enrolled.



Simple RFP Process

Our streamlined RFP process includes one **easy-to-use employee census** that works for all of the carriers you're considering for your clients.

Value-Added Services at No Cost

COBRA, POP, ERISA

Offer your eligible clients no-cost COBRA billing, free set-up of a Premium Only Plan (POP), and complimentary ERISA services for qualifying groups.

WBCompliance Team

Rely on our compliance team for answers to questions on changing compliance rules and regulations affecting you and your clients.

Dedicated Large Group Team

Our Large Group experts will strategically partner with you and your regional Word & Brown sales pros to maximize your opportunities.

Digital Experience

Utilize our website built for optimized speed, intuitive forms and documents search and a custom dashboard to maintain your business.

Get Started with Large Group

Call your Word & Brown sales rep or visit wordandbrown.com/large-group to get started today.

Word&Brown[®]