

Sacramento Association of Health Underwriters Profit & Loss Budget Overview July 2022 through June 2023

	Jul '22 - Jun 23
Income	
Transfers	0.00
Membership	
Membership Revenue	6,000.00
Associate Membership	0.00
Membership Marketing Sponsors	0.00
Membership Marketing Expense	0.00
Total Membership	6,000.00
Luncheon	
Sales	3,080.00
Sponsorship	1,000.00
Raffle	0.00
Cost of Food	0.00
Room Rental	0.00
Miscellaneous	-100.00
Luncheon - Other	0.00
Total Luncheon	3,980.00
Golf Tournament	
Sales	16,500.00
Sponsors	12,000.00
Lunches/Dinners	0.00
Raffle	
Revenue	3,600.00
Cost of Goods	-500.00
Total Raffle	3,100.00
Auction	
Revenue	0.00
Total Auction	0.00
PAC Contribution	0.00
Greens Fees	-12,000.00
ABC License	-100.00
Bar	0.00
Hole-In-One Insurance	-250.00
Signs	-1,000.00
Supplies	-100.00
Total Golf Tournament	18,150.00
Crab Feed	
Sales	30,000.00
Sponsor	9,000.00
Bar	
Bar Revenue	3,000.00
Bar Expense	-1,800.00
Sales Tax	0.00
Total Bar	1,200.00
Raffle	
Raffle Revenue	2,000.00
Live Auction Revenue	5,000.00
50/50 Revenue	500.00
Dessert Revenue	1,500.00
Total Raffle	9,000.00

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Cash Basis

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Catering	-21,000.00
ABC License	-100.00
Decorations	0.00
Food Costs for Servers	-200.00
Music	-500.00
Photo Booth	-500.00
Printing	-100.00
Room Rental	-3,500.00
School Donation	-300.00
Signs	0.00
Supplies	-100.00
Miscellaneous	-1,500.00
Crab Feed - Other	0.00
Total Crab Feed	21,400.00
Business Development Expo	
Sales	1,430.00
Sponsors	21,700.00
Food	-3,228.14
Printing	-155.00
Room Rental	-2,748.00
AV Services	-350.00
Speaker Expense	-1,500.00
Technology	-475.00
Miscellaneous	-371.00
Total Business Development Expo	14,302.86
Ethics - Prof Development	
Sales	0.00
Sponsor	0.00
Cost of Food	0.00
Facility Rental	0.00
Total Ethics - Prof Development	0.00
Medicare Summit - Prof Develop	
Revenue	0.00
Total Medicare Summit - Prof Develop	0.00
Casino/Awards Mixer	
Sales	0.00
Sponsors	0.00
Buy Ins	0.00
Raffle	0.00
Food	0.00
Bar	
Revenue	0.00
ABC License	0.00
Bar Expense	0.00
Total Bar	0.00
Facility Rental	0.00
Casino Rental	0.00
Printing	0.00
Miscellaneous	0.00
Total Casino/Awards Mixer	0.00
Vanguard	
Income	4,636.14
Expenses	-1,000.00
Total Vanguard	3,636.14
Interest from Savings Account	0.00
Total Income	67,469.00
Gross Profit	67,469.00

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Expense	
Bookkeeping Service	6,189.00
HUPAC	0.00
Storage Unit	0.00
Accounting Fees	630.00
Awards & Recognition	0.00
Bank Service Charges	1,200.00
CAHU PAC	500.00
Coffee Chats	0.00
Communications	9,600.00
Community Service & Charities	
River Oaks Center for Children	1,030.00
Community Service & Charities - Other	0.00
Total Community Service & Charities	1,030.00
Conferences	
CAHU	0.00
Region VIII	0.00
Washington DC	7,000.00
NAHU	5,000.00
Total Conferences	12,000.00
Insurance - Liability + D&O	3,000.00
Internet Service	180.00
Management Fee	32,200.00
Office & General Supplies	200.00
Postage	60.00
Retreat	400.00
Subscriptions & Licenses	150.00
Taxes	10.00
Telephone	0.00
Website	
TAIA	0.00
ChannelReady	0.00
Website - Other	0.00
Total Website	0.00
Miscellaneous Expenses	120.00
Uncategorized Expenses	0.00
Total Expense	67,469.00
Net Income	0.00